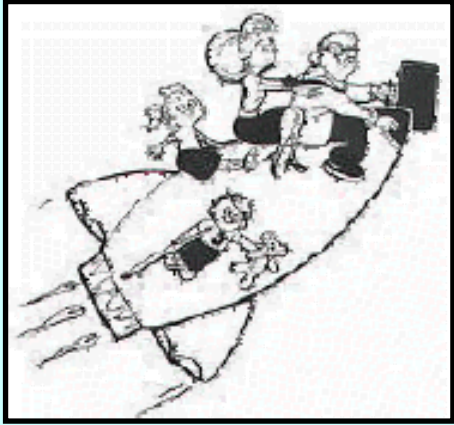


Success is something you learn and then do!



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# How To Give Yourself An Edge In Wealth & Health

## Redirect Consumer Spending to Your Advantage



Use the *better value* worksheet to determine for yourself some USANA products you find offer personally great added benefits at the same or lower price from what you are buying now.

- Remember, don't add to your budget; redirect part of it for your benefit.



Become a **USANA** "consumer advocate" associate and start purchasing the products you select at wholesale, autoship prices.



You now have **personal knowledge** of the value & economy of the products you have selected. You also have **influence** with people you already know or will meet in the future. These are people who will listen to you in regard to your personal experience with the products.

- The people you talk to are free to purchase the products, find out more, or simply do nothing for awhile.
- Your success support group will have one or more business-oriented individuals who can give your contacts more information & how they can benefit from redirecting part of their consumer spending.



Get ten individuals or families to do what you are doing and earn a residual (ongoing) income of \$100 or more a month. \*Power of Ten Sheet



When those ten get ten individuals or families to do what they are doing, you will earn a residual (ongoing) income of \$1,000 or more a month. This includes any new *consumer advocates* your success group places under you.

## It can mean even more



Qualify as a 3-business center and upgrade your 4-week autoship to \$200.

- It won't actually cost you an extra \$100 because you will be receiving an additional 10% commission on business centers 2 and 3 even though your downline remains the same. **It is like being paid twice.**
- Your residual income increases to \$2,000 a month.
- If the individuals & families in your downline do the same, they will receive the same great benefit and your residual income will be \$4,000 or more a month.
- Your earnings will be \$1,000 or more a week, totaling \$52,000 a year.



It would take one million dollars in a savings or investment account earning 5% compound interest to give you a residual income of \$50,000 a year.

- If you saved \$100 a month at 5% **compound interest**, it would take you 76 years to do it.
- That means taking \$100 out of your budget each month and placing it in a savings or investment account each and every month. And you should do that, or even more.

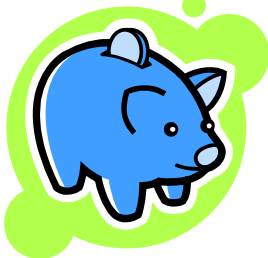


You should also take advantage of redirecting part of your consumer spending and using your **personal knowledge** and **compound influence**.

- This means **getting more for your money now**. Not taking it out of your budget.
- It also means getting a residual income that starts almost immediately and grows.
- How long would it take to get 10 people to start redirecting some of their consumer income to their advantage? How long would it take those 10 to get 10?

**WEALTH = HAVING THE HEALTH, TIME, & RESOURCES TO DO WHAT YOU WANT TO DO!**

SAVE & INVEST



COMPOUND INTEREST

REDIRECT CONSUMER  
SPENDING



COMPOUND INFLUENCE

MONEY WORKING FOR YOU



**\*ACHIEVING FINANCIAL  
SUCCESS**